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# THE **GLOBAL** PLAYER

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Newsletter **1/2018**



## **Compact Suspended Air Handling Units**

- | Ventus Compact Promo Movie Making Off
- | VTS on The World's Largest HVACR Expo
- | The most important expo in the Middle East
- | VTS Online Academy

▶ **Foreword**



Ladies and gentleman

With a great pleasure I invite you to read the next issue of our corporate Global Player newsletter. The cover theme is brand new, designed from the scratch **VENTUS COMPACT** Air Handling Unit. Thanks to the latest technologies and competitive price this new product will surely become another bestseller in our portfolio. Premiere of **VENTUS COMPACT** unit is the next step of company's long term strategy concentrated on mass production of standardized, top-quality Air Handling Units, **which we'll offer worldwide with very competitive prices and shortest lead-time.**

VENTUS COMPACT inauguration took place on AHR EXPO in Chicago and began VTS Worldwide Tour through the most important HVAC Exhibitions. In the first quarter of 2018 we showed our products in Jeddah, Moscow, London, Prague and Milan. Information about all our events realized in 2018 you'll be able to read in the next Global Player issues. Thanks to feedback from all the guests who invited our booth during mentioned expo's we already know that VENTUS COMPACT will revolutionize the HVAC market.

VTS offers and delivers to the customers not only top-quality products but also the knowledge about how to select, install and maintenance its units. At the beginning of the year we took the very first step towards creating **VTS Online Academy** – the base of our precious knowledge. Promotional campaign opening the year was meant to be a trigger to encourage our business partners for self-development. Expected effect is conscious choose of the best suited units.

Hanna Siek-Zagórska, VTS Group President



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# VTS - WE ARE FLYING AWAY FROM THE COMPETITION

Dear Ladies/Gentlemen,

In 2018 we are continuing tidying up of individual fields within the company with the objective of implementing the long-term strategy of VTS.

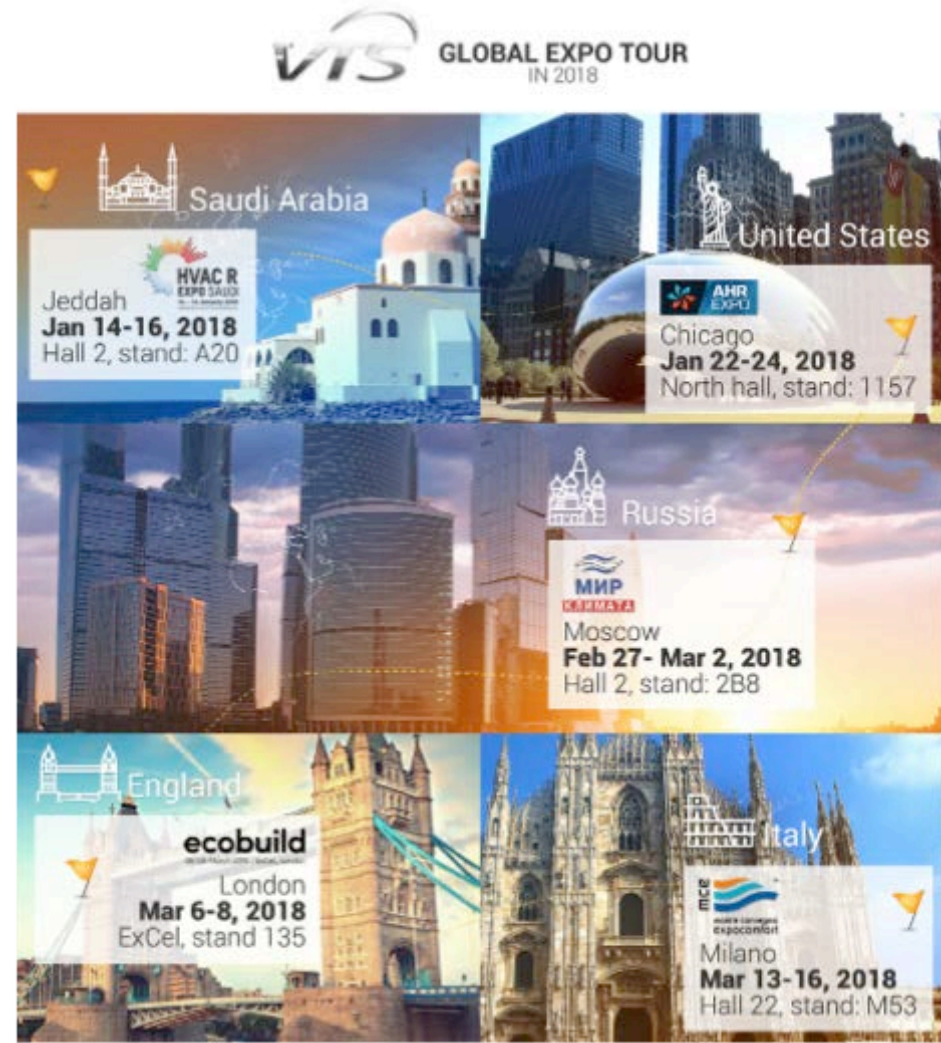
I would like to remind you that since the beginning of this year we have implemented the **ClimaCAD Online 4.0 (CCOL4.0) selection program**, built from the ground up and relying on the most recent IT solutions, which not only simplifies and speeds up significantly the offer preparation process, but also allows quick and secure implementation of new product solutions.

In the first quarter of 2018 we also focused on **tidying up the product offer of VTS, eliminating solutions that were niche, unprofitable or in conflict with the company's long-term development strategy.** Bearing your opinions in mind, together with Regional Directors from all around the world we have established the main product modifications for individual countries that are going to be introduced as systemic solutions. This will allow us to handle them technically, financially and logistically. Running a large-scale business, we cannot make any uncontrolled product modifications that would have a negative impact on both the quality of the final product and the margin generated on individual orders.

Another modification that we are implementing is the **change in pricing policy. Giant price reductions, up to -30%**, are not a temporary promotional campaign but a conscious long-term change in the company's policy. **We want to promote and sell**



**standard mainstream devices** – i.e. the devices that we are able to deliver within the best time, providing our clients with the highest and repeatable quality. The change in pricing is aimed at rebuilding our position as an unquestionable leader within the sector of small- and medium-sized devices, which constitute a clear majority on all the markets where our business is present. The expected increase in volume of the devices sold, resulting from that very significant decrease in prices, is undoubtedly going to translate into the attractiveness of the motivation system for commercial structures, guaranteeing the highest sales commissions in the industry.



Since we understand perfectly the need for continuous development, we care for our offer to correspond to the growing expectations of clients and the valid legal regulations. **In 2018 we have started selling suspended compact air handling units, designed from ground up.** Our next step is introducing standing compact devices into our offer. We believe that all the new implementations that we are currently working on are going to allow us to achieve long-term competitive advantage.

**All the new products have been presented at the largest HVAC industry fairs all over the world that we participated in this year.** We have visited USA at AHR EXPO in Chicago, Saudi Arabia

at HVACR Expo Saudi, and Russia at Climate World in Moscow. We were also present at the prestigious Mostra Convegno Expocomfort fair in Milan, Aquatherm Praha in Prague, and Ecobuild in London. The fairs once again affirmed for us that the strategy that we had chosen for the company's development is correct and will provide us with long, stable and sustainable development in the long-term perspective.

**All the above actions constitute a consistent implementation of VTS's mission: AHU # 1**

WE ARE FLYING AWAY FROM THE COMPETITION

WE ARE DROPPING OUR PRICES by 25%

ASK ABOUT THE PRICE >>

An uncompromising **PRICE DROP** for VENTUS VVS air-handling units up to 15 thousand m<sup>3</sup>/h



The price drop for VENTUS VVS air-handling units up to 15 thousand m<sup>3</sup>/h is valid from April 1<sup>st</sup> 2018 through December 31<sup>st</sup> 2018. Ask VTS representatives for details.



Jarosław Filipowicz  
Chief Sales & Marketing Officer





# VENTUS COMPACT – the new line of air-handling units from VTS

VTS has the pleasure of introducing our new line of compact air handling units under the name of VENTUS Compact.

**The main distinguishing features of the new line product line are:**

- > solid structure with compact dimensions,
- > high efficiency of energy recovery
- > energy saving and silent EC motors of IE4+ class,
- > long lifetime Mini-Pleat air filters,
- > advanced control systems, and power circuits, which are pre-installed and configured by the manufacturer

The units are available in two styles, either ceiling suspended or floor mounted.

**Energy recovery**

All VENTUS Compact air-handling units comply with the provisions of the directive KE 1253 regulation, commonly known as ECODSIGN. The compliance with the regulation has been fulfilled by applying energy recovery systems reaching up to **92%**, reaching up to 92% (suspended units) and up to **86%** (for floor mounted ones).



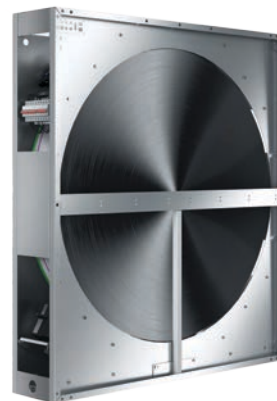
Accordance with  
EcoDesign 2018

The natural humidifying transfer of the rotary wheel significantly improves the quality of supply air in the winter, thus preventing excessive air dryness in the heating process. In systems with air humidification, the application of energy recovery systems based on rotary wheels significantly reduces humidification cost. The automation system prevents the freezing of the rotary wheel in the winter and optimizes the efficiency of energy recovery by measuring the air flowing through the exchanger and smoothly adjusting the rotating speed of the rotor, as well as by additional means of air flow management. The drive of the rotating exchanger is based on EC motors, the efficiency of which is essentially constant, regardless of its revolutions settings.

In the majority of applications, no condensate is dropped from the rotary wheel section which is an additional benefit, especially for outdoor installed units.



Hexagonal counter flow energy recovery blocks for suspended units



Rotary wheels for floor-mounted units

**EC motors**

The fan sets have been equipped with high-efficiency EC motors with an energy-saving class that greatly exceeds the requirements of motor efficiency with IE4 class.

**The most important advantages of EC motors include:**

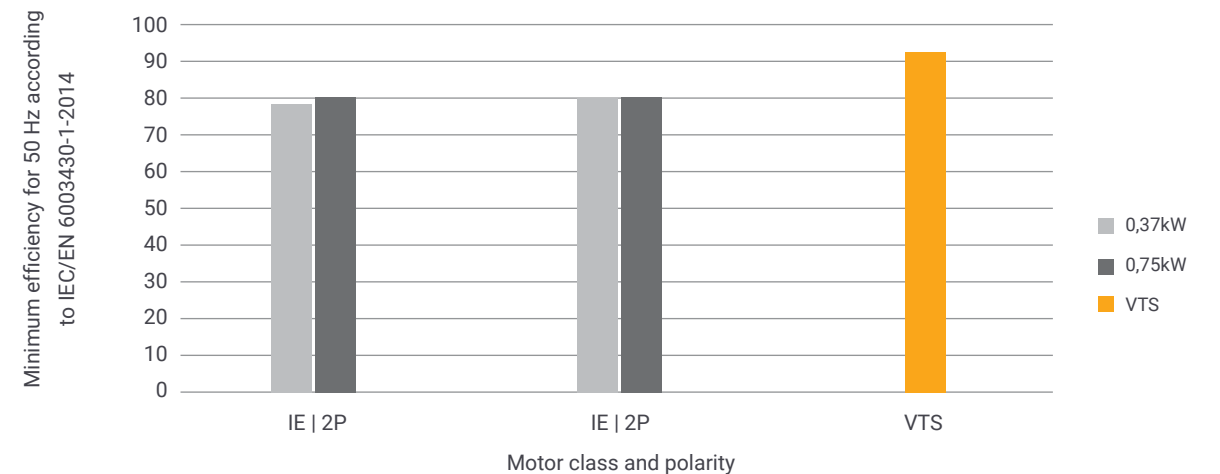
- > easy control,
- > highly efficient electric power transformation into mechanical power,
- > essentially constant high efficiency performance, across a wide range of revolutions,
- > small frame sizes,
- > silent operation.



up to **93%**  
drive efficiency



**High efficiency fans with EC motors (IE4+)**





### Mini-Pleat filters

Mini-Pleat technology represents a new approach to air filter design and manufacturing. This change in design ensures a much larger filtration surface which allows for an equivalent absorbency with the same surface space as occupied by traditional panel filters. The filters are composed of ultra-thin microfibers, which are covered by a special, condensed binder. Adhesion balls ensure even air flow and filter strength. Mini-Pleat filters have been tested and designed for applications in ventilation systems that require medium to high efficiency filtration, like: hospitals, healthcare centers, educational institutions, microprocessors production plants and many others. A Mini-Pleat filter is characterized by a much greater durability than the traditional ones.



As a standard, the devices are equipped with the following Mini-Pleat filters

- > on the supply side - in EU 7 class
- > on the exhaust side - in EU 5 class
- > optionally an additional air filter is available in EU9 class



### Integrated multi-functional automation

Compact air-handling units are delivered as fully factory cabled with pre-installed and pre-configured control systems according to application pointed by CCOL4 selection tool.

The only elements requiring addition installation are control system parts related with additional air treatment functions, also duct temperature sensors and actuators. The dampers, are not factory mounted to the units, which give the customer the possibility to choose the best mounting location. Also, in the case of additional air treatment functions added to the main unit, the damper can be installed downstream of the last component.

All power supply components are wired through the factory mounted junction-box mounted on the external AHU wall. Upon the placement of the controls inside the housing we gain additional space, which in traditional solutions must be earmarked for supply and control switching stations.

Apart from the basic algorithms of control and protection of air-handling unit operation, the installed controls also ensure:

- > continuous monitoring of filter contamination,
- > electronic measurement and automatic adjustment of performance, i.e. the function which adapts fan power to system requirements,
- > the maintenance of fan operating levels, regardless of the level of filter contamination and the level of opening of the by-pass damper,
- > a dynamic algorithm of forecasting the freezing condition, and thus the extension of recovery operation within the range of low temperatures,
- > adaptation of fan operational point to actual ventilation system needs,
- > communication with BMS systems
- > visualization of air-handling unit operation by means of an Internet browser.



Examples of visualisations of automation functions in VENTUS air-handling units



### Compact suspended air-handling units

The scope of type series of suspended air-handling units covers 5 units with the capacity between from 250 m<sup>3</sup>/h to 3300 m<sup>3</sup>/h.

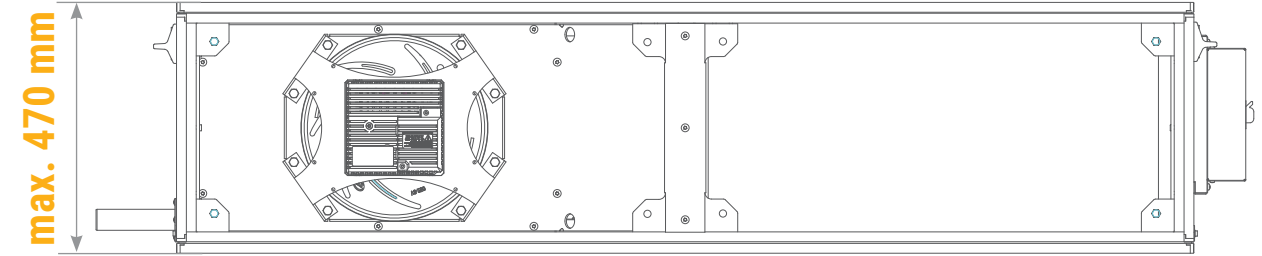
**A compact block consists among others of:**

- 1) High efficiency counter-current hexagonal heat exchanger with a by-pass function that prevents the exchanger against freezing.
- 2) Energy-saving and silent fan sets with EC motors with energy-saving class IE4+.

- 3) Highly absorbent Mini-Pleat air filters with respective filtration classes EU7 on the supply side and EU5 on the exhaust side
- 4) The in-built system of advanced control and protection automation with the optimization function of device operation.

Low height of devices should also be taken into account, since it enables flexible device mounting.

The suspended devices are offered on the basis of functional blocks and additional supplementary functions, i.e. the so-called functional add-ons, such as: an EU9 air filter, a water and electric heater, a water cooler with direct evaporation, a silencer, an empty section.



up to **92%** recovery efficiency



HIGHLY EFFICIENT  
HEX CONUTERFLOW  
RECOVERY



ENERGY SAVING  
AND SILENT  
EC MOTORS



WIRING AND  
CONFIGURATION  
IN PLUG&PLAY  
STANDARD



INTEGRATED  
MULTIFUNCTIONAL  
CONTROLS



MINI-PLEAT  
PANEL FILTERS

Type series of suspended air-handling units

Air-handling unit size	Nominal capacity	Capacity scope*	Height	Height
	[m <sup>3</sup> /h]	[m <sup>3</sup> /h]	[mm]	[mm]
VVS005s	500	250 - 600	380	775
VVS010s	1000	300 - 1100	380	1150
VVS015s	1500	450 - 1650	380	1550
VVS020s	2000	1600-2200	470	1580
VVS030s	3000	2100-3300	470	1580

\* - upon the application of additional functions, the increase of minimum air speeds may be required

The length of the compact air-handling unit with recovery and additional optional functions

Air-handling unit size		F	H	C	HC	
		Additional air treatment functions				
		Base unit				
		[mm]	[mm]	[mm]	[mm]	
VVS005s		1230	180	180-370	370 - 600	460 - 860
VVS010s		1500	180	180-370	370 - 600	460 - 860
VVS015s		1500	180	180-370	370 - 600	460 - 860
VVS020s		1666	180	180-370	370 - 600	460 - 860
VVS030s		1666	180	180-370	370 - 600	460 - 860



### Compact standing air-handling units

The scope of type series of standing air-handling units covers 8 standing units with the capacity between from 840 m<sup>3</sup>/h to 16 500 m<sup>3</sup>/h.

A compact block consists among others of:

- 1) a highly-efficient rotating regenerator with a drive based on an EC motor of IE4+ class,
- 2) Energy-saving and silent fan sets with EC motors with energy saving class IE4+,
- 3) Highly absorbent Mini-Pleat air filters with respective filtration classes EU7 on the supply side and EU5 on the exhaust side

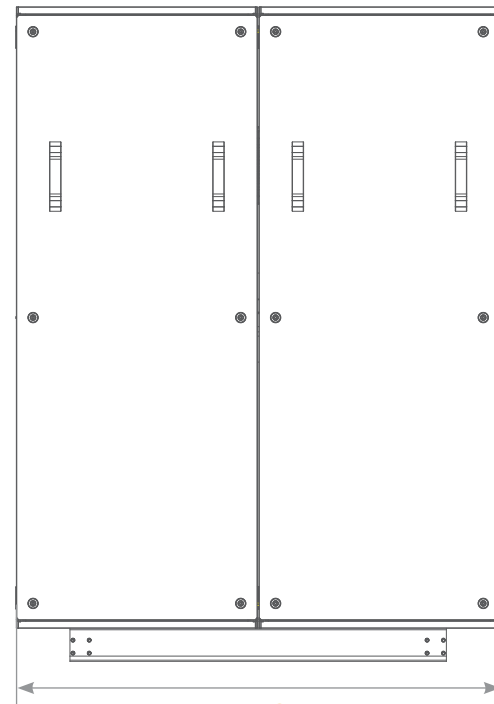
4) The in-built system of advanced control and protection automation with the optimization function of device operation.

Undoubtedly a unique feature of compact air-handling units is the fact With no doubt, the strongest advantage of suspended units is the fact that at the last stage of their manufacturing all operating parameters of the unit are factory set, making them ready to run just after installation. Both motor operating parameters and their automation are pre-configured and the whole system is tested before the shipment to the customer.

Sizes VVS010s and VVS015s are available for sale, and the remaining sizes of suspended and standing air-handling units shall be available in the second half of 2018.



up to **86%** recovery efficiency



max. 1484 mm



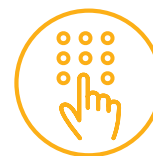
HIGHLY EFFICIENT ROTARY HEAT WHEELS



ENERGY SAVING AND SILENT EC MOTORS



WIRING AND CONFIGURATION IN PLUG&PLAY STANDARD



INTEGRATED MULTIFUNCTIONAL CONTROLS



MINI-PLEAT PANEL FILTERS

### Type series of standing air-handling units

Air handling unit size	Nominal flow	Flow scope**	Height**	Height
	[m <sup>3</sup> /h]	[m <sup>3</sup> /h]	[mm]	[mm]
VVS021c	2100	840 – 2310	991	967
VVS030c	3000	900 – 3300	1255	967
VVS040c	4000	1200 – 4400	1255	1174
VVS055c	5500	1650 – 6050	1525	1345
VVS075c	7500	2250 – 8250	1765	1486
VVS100c	10000	3000 – 11000	1965	1666
VVS120c	12000	3600 – 13200	2039	1897
VVS150c	15000	4500 – 16500	2241	2091

\* - upon the application of additional functions, the increase of minimum air speeds may be required

\*\* - with 90mm frame

### Lengths of base units

Air handling unit size	[mm]		Duct connection width	Duct connection height
	[mm]	[mm]	[mm]	[mm]
VVS021c	1160	1160	861	348
VVS030c	1160	1160	861	480
VVS040c	1160	1160	1068	480
VVS055c	1264	1264	1239	615
VVS075c	1304	1304	1380	735
VVS100c	1304	1384	1560	835
VVS120c	1304	1384	1791	872
VVS150c	1304	1484	1985	973

### Lengths of additional air treatment functions

Unit size	F	H	C	HC	S	E
	[mm]	[mm]	[mm]	[mm]	[mm]	[mm]
VVS021c	240	240 - 420	370 - 550	370 - 550	1080	550
VVS030c	240	240 - 420	370 - 550	370 - 550	1080	550
VVS040c	240	240 - 420	370 - 550	370 - 550	1080	550
VVS055c	240	240 - 420	450 - 630	450 - 630	1080	630
VVS075c	240	240 - 420	450 - 630	450 - 630	1080	630
VVS100c	240	240 - 420	650 - 830	650 - 830	1080	650
VVS120c	240	240 - 420	650 - 830	650 - 830	1080	650
VVS150c	240	240 - 420	670 - 850	670 - 850	1080	670





## Ventus Compact Promo Movie Making Off

**VENTUS COMPACT Air Handling Unit took its first very important trip to movie studio in the Gdansk Midtown, so we could put it in the spotlight and look carefully at all new features. I can tell you, in a great lightened studio, it looks astonishing!**

We invite to take part in this movie production real star in HVAC industry, our consultant and advisor – Zbigniew Wnukowicz. He's task was to explain how our new compact products line is responding to these days market needs and requirements. Second tutor in our production was going to tell more about key project assumptions, that VTS made creating VENTUS COMPACT. To cast this role we invite one of our best air handling units specialist and most experienced product trainer – Cyprian Estemberg. Both gentleman took

the challenge, and give more than hundred percent off their knowledge, experience and personal charm off course. Thank you for your engagement.

It was a long day, but as a result we have enough material, to create promo movie about main values VENTUS CAMPACT came up with. We'll also create full of knowledge tutorials which will enrich VTS Online Academy. As a result the movies will help our clients make their decisions consciously.





## VTS on The World's Largest HVACR Expo

The International Air-Conditioning, Heating, Refrigerating Exposition (AHR Expo), which started 86 years ago as a heating and ventilation show, has grown into the event of the year for the HVACR industry. The 2018 Show held in Chicago, hosted more than 2,000 exhibitors and attracted crowds of 65,000 industry professionals from every state in America and 165 countries worldwide.

### What our customers and visitors could see on VTS Booth?

AVS 100 with an energy recovery wheel produced by TSG and with roof top configuration with the use of Curb Ready Rails.

AVS 16 LITE - this new line was introduced to the market as an upgraded version of the previous one (BVS)

WING & VOLCANO – sneak peak of what VTS is planning to launch in 2018 to the US market.

After the first day of expo we organized evening event for the customers. The event held at the famous and prestigious Ditka's restaurant in downtown Chicago.

### Who visited us?

230 customers - Reps, Designers, Engineers and Mech. Contractors accepted our invitation. The event was full of attractions – we had an occasion to give the awards for

the Rep's – for the Best Job and Best New Sales Representative. The guests appreciated live music and delicious food.

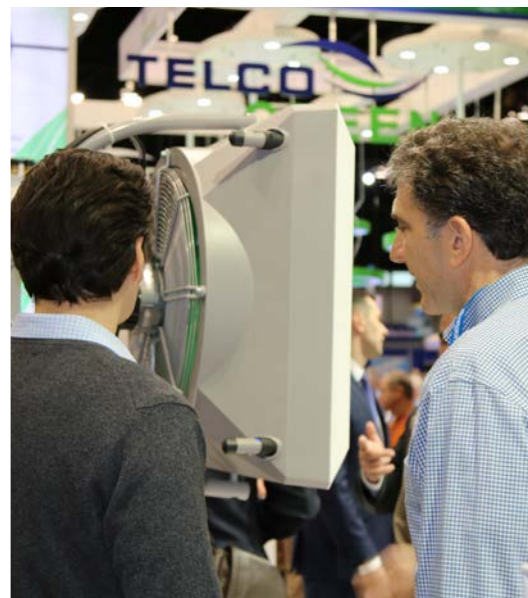
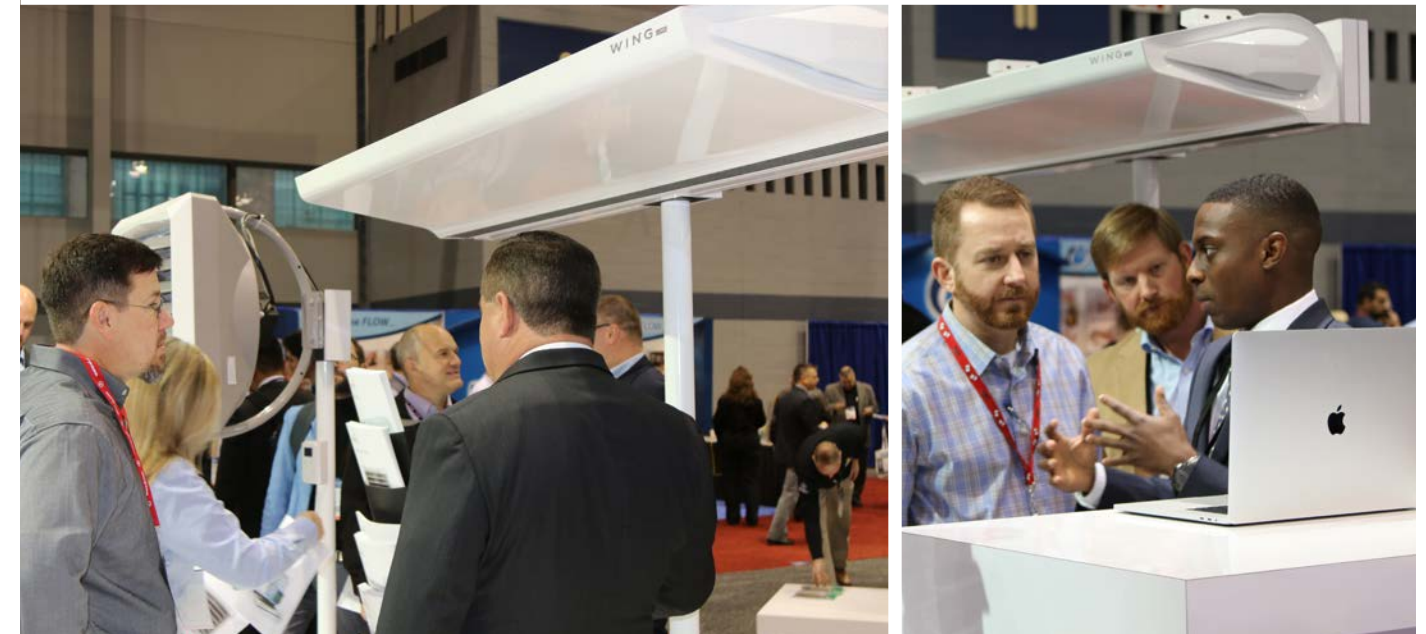
### Beakfast seminar

The next day, on Tuesday, VTS Held a private Breakfast Seminar about "How to successfully specify VTS Air Handling Units"

We had about 100 attendees! Seminar was conducted by Jose Mathews, Zach Moore & Cyprian Estemberg, with the special participation of Bill Polle.

During the seminar we presented a lot of information - especially what makes VTS successful, what are our key points, what features do we have as a standard. We showed two 2017 success stories (Remington and Tesla).

The event was very successful for VTS – we had an occasion to show once again that thanks to our quality and diligence we can rival with the best HVAC companies on the American Market.





## | The most important expo in the Middle East

**VTS Middle East participated in HVAC-R Expo Saudi, the Kingdom's largest dedicated indoor climate and refrigeration expo, with over 6000 visitors. The event was held on Jan 14-16 at the Jeddah Center for Forums & Events.**

The expo displayed the latest HVAC-R solutions and equipment from local and international manufacturers. The event served as an exceptional platform that discussed major trends and regulations within Saudi Arabia's growing HVAC-R market. We presented our VENTUS AHU, WING Air Curtain, FCU and

ClimaCAD Online 4.0. During three days our booth was visited by a lot of guests, who were impressed of our units, especially WING Air Curtain enjoyed great interest. Visitors were also very interested of our VENTUS AHU, which was equipped with rotary exchanger regenerator and controls.



We truly believe that this event will help us in quick expansion in Kingdom of Saudi Arabia and soon we will be able to present first reference projects.



## | VTS Online Academy – time to share our knowledge and experience

**The power of knowledge is stronger that we all can even imagine. The amount of experience and number of experts that VTS gained through almost 30 years is so huge that, in our opinion, it's the final time to start organizing it. Every year VTS organizes more than 100 seminars and over 1000 trainings for the customers all over the world. Somebody could say that it's a lot – it is, but we know that we still have some work to do!**



### Strong impact on HVAC industry

VTS with its business philosophy still pursuits to perfection. With our development tempo and innovation rate we push the whole industry to become more and more efficient. We strongly believe that the impact we put on HVAC industry will be even stronger if we share our knowledge more widely.

Nowadays, when the Internet become one of the most popular information source, and when almost everybody has an access to it, we feel more than responsible to use it as well! All the documentation we changed into online materials – available everywhere and for everyone.

### Software, movies, e-learning...

What are we proud of? Few years ago VTS developed its own air handling units selection programme CCOL 3.0 which became the first choice software for designers and engineers all over the world. In the second half of last year we've launched the first version of completely new approach dedicated to units selection – CCOL 4.0. It's a completely new space for sharing the knowledge with our branch.

We also launched small heating devices selection tool which allows to choose simply the amount and type of VOLCANO air heaters needed for certain building.

Last year we've also put big effort to record a lot of video materials - tutorial movies, trainings, interviews with experts and HVAC industry authorities testimonials.

For VOLCANO air heaters and WING air curtains we launched e-learning programme which is simple and fast way to get theoretical familiarity with those products features. It already became very popular around sales structure and installers. E-learning programme and all the videos we've mentioned about are available for users in our YouTube channel (VTS Online Academy).

### Long term goal

Today's VTS Online Academy project is only the beginning and a part of our plan to create truly big HVAC branch Encyclopaedia. We strongly believe that thanks to sharing with the customers and business partners our knowledge, the impact of VTS on the branch will rise as fast as our Academy.





## | Year Opening Campaign just started

We're happy to announce that we just launched new advertising campaign of EH units. Campaign's spirit is to show that VTS as a company provides not only great products but much more than that. VTS developed easy handled tools that encourage users to expand their knowledge about modern, green technologies. All educational materials are collected in one place – in VTS Online Academy.



### Your mindful step into the future

Campaign's story hero is a self-confident astronaut, who can survive in extremely tough conditions, whose strength comes from his experience and knowledge. He sees the Earth from a big distance having wider perspective, that's why he chooses energy efficiency, because at the end of a day, only this solution brings benefits for him, his customers and for the whole planet. Our hero with all the knowledge and experience takes his Mindful step into the future.

### What is VTS Online Academy?

In recent time VTS has prepared many valuable educational materials so far available in various media. For easier access and bigger usefulness, we collected all of them in one place. Why we created the VTS Academy? Because we strongly believe

that knowledge development is the key to achieve success in business. Our duty is to encourage our business partners to self-develop.

VTS shares its knowledge and experience and passes the information in easy and accessible way. The Academy's resource includes instruction videos, interviews with experts, blog about technological novelties, and device selection program.



## | The Managing Director who turns into success everything he starts

There is such a Managing Director who achieves only successes, who always sees lucrative possibilities, who is a volcano of optimism and who has extremely positive manner contagious to others. That person is **Mr Denes Kobolak** who manages our franchise business in Hungarian and Czech Republic divisions.



initiative, his strategic thinking and that easiness in developing VTS market share influenced our decisions about his further development. Among other promotions, in 2011 he became a temporary Managing Director in Romanian division, and in 2016 as the franchise holder started managing VTS Czech Republic.

And above of all let me just add that Denes achieves successes not only in professional field, but also in his private life, as in 2017 he became a father of a beautiful boy ☺

Probably normally I would wish a lot of successes to Denes, but as he already achieves so many of them, Denes let me wish you a lot of satisfaction from your work and your family.

Denes started his career with VTS in 2003 as Account Manager in Hungary. Since the beginning of his work he distinguished himself with his professional attitude to work, very quick adaptation to the company and achieving high level of sales targets. He realized his goal more rapidly than other much more senior Account Manager. Just after eight months Denes was promoted to Area Sales Manager position. And again – I could say – similar situation took place.... His involvement, fluent managerial skills, with high ability to motivate and coach people, his easiness in growing the business, made him become a Managing Director of Hungarian Division. Just after 2 years of being the Area Sales Manager.

Apart from all his mentioned strengths, Denes is also the person who always shows initiative and starts challenging task with a ready idea how to realize it in order to make it profitable. His





SALES

## VTS Green Energy Race Final Results

At the beginning of the year we finished 3 months lasting VTS Green Energy Race – contest prepared to reward projects and sales of small heating units with energy efficient EC motors by VTS Sale Structure.

Awards will help our AM's and ASM's stay in a good shape in harmony with nature. Congrats to all Race Winners, You did an excellent job. We wish you fast ride on your new bikes!



NEWS

## “Flavors of happiness” – Cookbook with a huge portion of our good intentions

Here, in VTS, we combine passion for action and commitment. We show not only knowledge and experience, but also kindness. We are a diverse but unified team that acts as one. We are the heart of the company, and we really like to show kindness to the ones that need us the most.

For the past two years we have created our unique VTS cookbooks in which you will find not only recipes from our family tables but also a huge portion of our good intentions.

We share the most precious recipes while spreading the wealth; we collect money for charity. We share all of the income from the sale of our books with those who need it the most - in the name of the principle that welfare grows when it is shared. We also know that what goes around comes around and sooner or later this welfare will come back to us!

Our books are unique also because as a global company we include recipes for regional dishes from the kitchens of our employees from all over the world. Inside of our books you will



find not only recipes for Polish pierogis but also for Hungarian goulash, Slovakian bryndzové halušky, Beshbarmak from Kazakhstan, Sheer Kurma dessert from India, and American beef ribs. Thanks to all those ideas, can cook different dishes and have culinary travels to lots of different countries.

But the most important feature of our VTS cookbooks is the philanthropy; we are able to help many organizations supporting children and animals. We encourage those employees which didn't share recipes with us to join us in few months when we work on the newest edition. We also encourage our customers and business partners to support our benevolence by buying these unique books.

3 EDITIONS

277 RECIPES

50 COUNTRIES REACHED

over 1500 PCS SOLD







Name of building: **PIXEL 2**  
Country: **Poland**  
City: **Poznan**



Name of building: **Taj Krishna Hotel**  
Country: **Indie**  
City: **Hyderabad**



Name of building: **Foremake School**  
Country: **UAE**  
City: **Dubai**



Name of building: **Audi, Mercedes Showroom**  
Country: **Russia**  
City: **Moscow**



Name of building: **Airport Road**  
Country: **Qatar**  
City: **Doha**



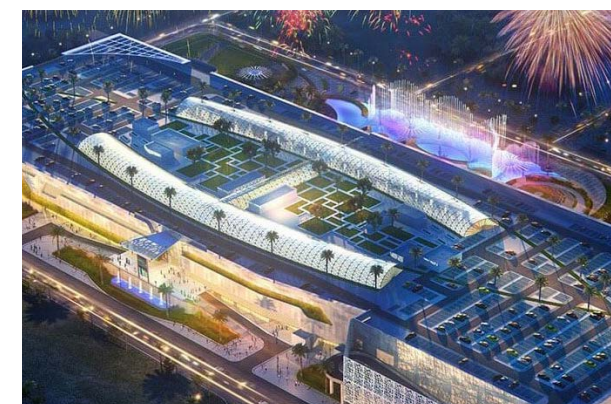
Name of building: **The Orlen Station Network**  
Country: **Poland**  
City: **Kraków/Katowice**



Name of building: **Day Tower**  
Country: **Romania**  
City: **Bucharest**



Name of building: **Emiarates Telecommunication Corp**  
Country: **UAE Abu Dhabi**  
City: **Abu Dhabi**



Name of building: **Shopping Mall**  
Country: **Oman**  
City: **Oman**



Name of building: **Business Center**  
Country: **Russia**  
City: **Petrozavodsk**





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up to 15 thousand m<sup>3</sup>/h



The price drop for VENTUS VVS air-handling units up to 15 thousand m<sup>3</sup>/h is valid from 1st April 2018 through 31st December 2018. Ask VTS representatives for details.





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